



# COMPANY PRESENTATION 2023

# INTRODUCTION





12

123

+ 18 000

#### **ABOUT US**



#### **BEFORE 2004**

Passionate about civil aviation for many years, the manager has forged strong ties through his experiences with the world of aeronautics and has decided to create his own company.

ISNL Aerospace was created in 2004 and is specialised in the intermediation and trading of new and used materials,



equipment and spare parts for the aerospace and defence sector. The company is accredited by the Délégation Générale de l'Armement (DGA), a department of the French Ministry of Defence.

ISNL Aerospace has positioned itself as a major player in the French aviation market and across the world.

2004

# ABOUT US



#### **OUR VISION**

Therefore, the company has only one objective: to be able to find a solution to every problem while ensuring customer satisfaction.

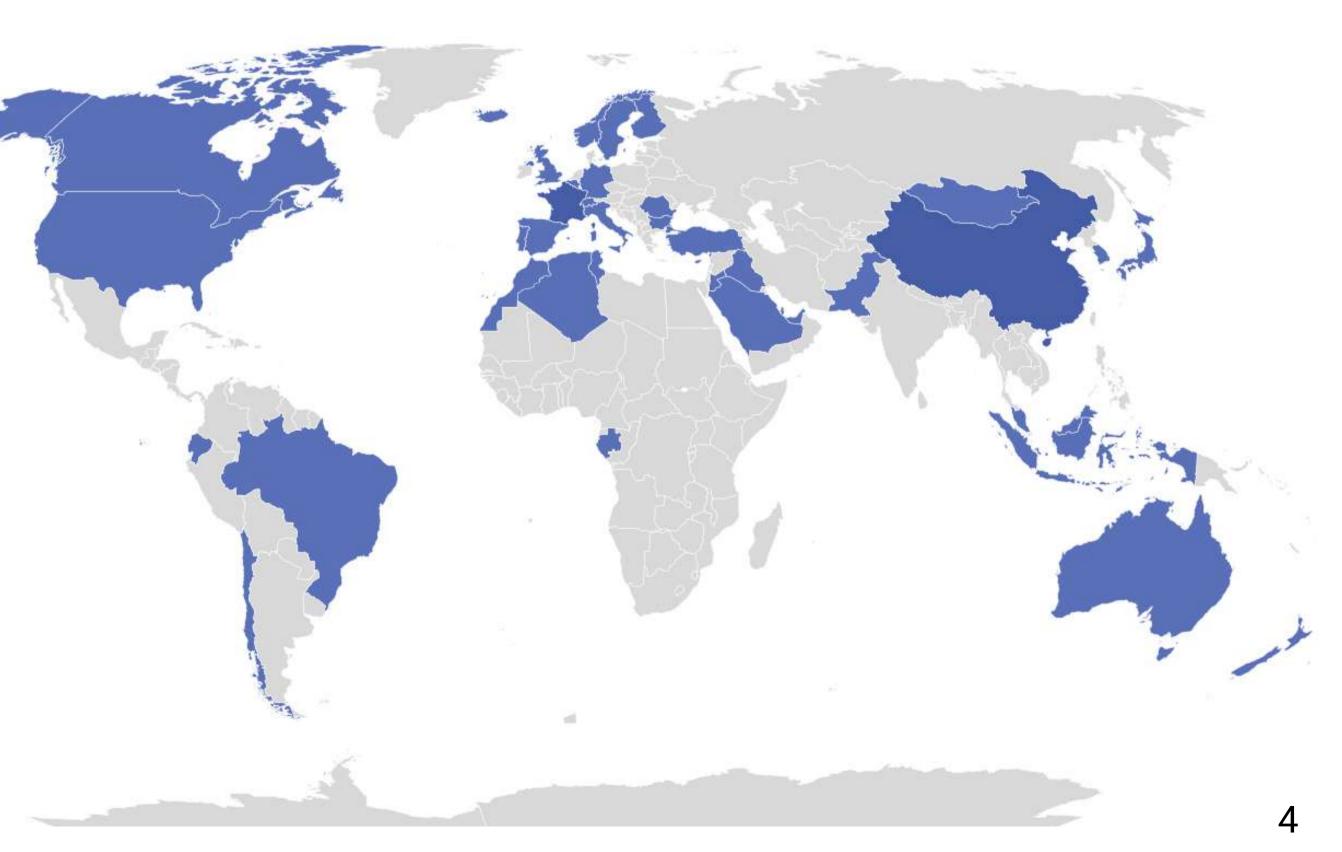
#### **ABOUT US**



**OUR CUSTOMERS** 

ISNL Aerospace works daily with nearly 123 customers (end 2021) coming from all around the world.

Countries in which our customers are





#### **OUR CERTIFICATIONS**





Because quality is at the heat of the aeronautical industry, we put every effort that our spare parts are fit for purpose. ISNL Aerospace adheres to this approach to quality with aim to meet customers' quality expectations.

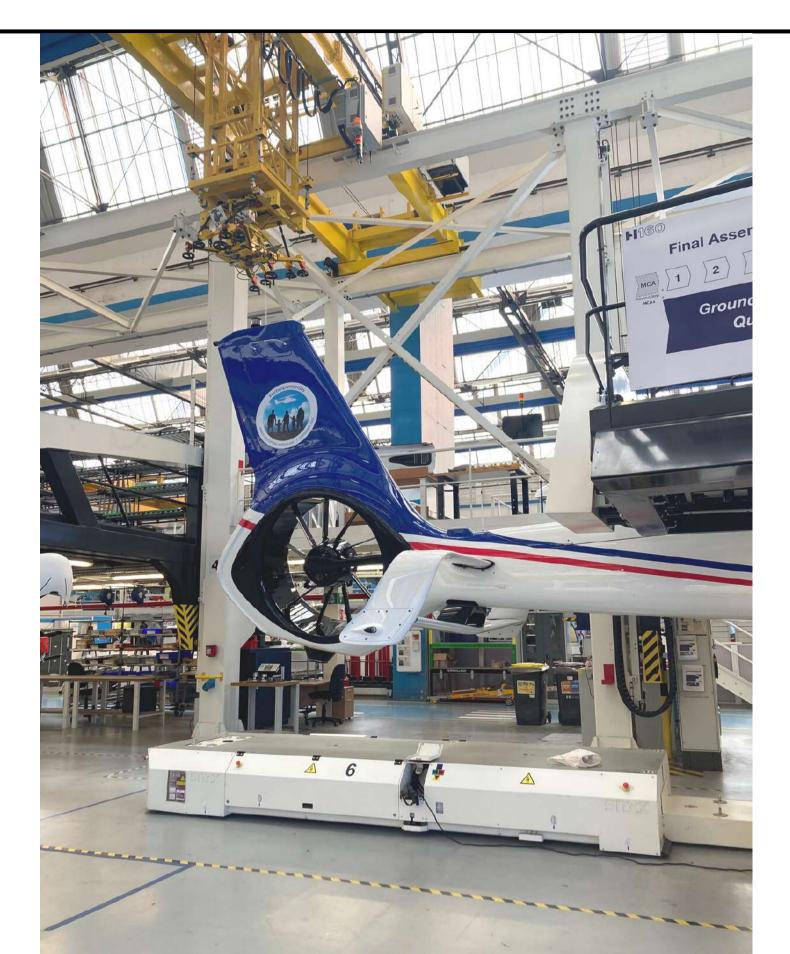
Certified ISO 9001 since 2011

Certified EN9120 since 2014



#### **OUR REACTIVITY**

As reactiveness is a critical sucess factor in our industry, ISNL Aerospace has adapted its business processes to correspond exactly to the expectations of priority and urgency of our customers.





#### **ETHICS**



Vendredi 18 MAI 2017.

Objet : Lettre d'engagement de la Direction dans la Démarche Qualité

#### Monsieur, Madame,

Je m'engage et assume la responsabilité de la mise en place et du maintien d'un système de Management de la Qualité selon la norme EN 9120 : 2016.

Notre démarche décrite dans le manuel qualité (MQ01 ed2 indE) permet :

- De s'assurer que la politique et les objectifs qualité sont cohérents avec l'orientation stratégique de l'entreprise.
- La mise en place du système de management de la qualité complet et documenté.
- La planification des actions basées sur des risques identifiés.
- La mesure, des performances de l'entreprise et de l'efficacité de ses processus.
- L'analyse périodique de l'avancement des plans d'actions lors de la revue de direction.
- L'évaluation des performances de nos fournisseurs.
- La définition d'objectifs opérationnels et l'attribution des ressources nécessaires à leur obtention.
- Déterminer et soutenir tous les rôles pertinents de management.

#### Pour cela le demande à chaque membre du personnel & pilotes de processus:

- De favoriser les évolutions de nos méthodes et pratiques dans un souci d'amélioration constante de leur efficacité afin d'apporter les éléments de satisfaction attendus par
  - La qualité la conformité et la documentation fournie du produit.
  - o Les délais de livraison.
- De mesurer et prendre les mesures nécessaires si les résultats attendus ne sont ou ne seront pas atteint.
- . De s'améliorer en permanence en apprenant du passé.

J'ai chargé Monsieur Scandoléra Yves, Responsable Assurance Qualité, de mener à bien la certification suivant cette norme et lui donne autorité pour mettre en œuvre, faire vivre et entretenir notre Système d'Assurance Qualité.

Le géran

Emmanuel Gazo

ISNL Aerospace has an operational and efficient quality department. The company is also committed to meeting national and international standards.

All ISNL employees work closely together to ensure a healthy working environment.



#### **OUR LOCALISATION**





Strategic location in Saint-Martin-de-Crau due to transport accessibility and location in the world



#### **OUR JOBS**

#### ISNL Aerospace has three major activities:



Commercial and technical representation of French aviation companies in international markets



**Brokering** 



Commercial and technical representation of international aviation companies in France market



# COMMERCIAL AND TECHNICAL REPRESENTATION OF FRENCH AVIATION COMPANIES IN INTERNATIONAL MARKETS

Through our international sales network with a strong presence in the emerging countries, ISNL enables access for our partners to an increasing share of the export market.

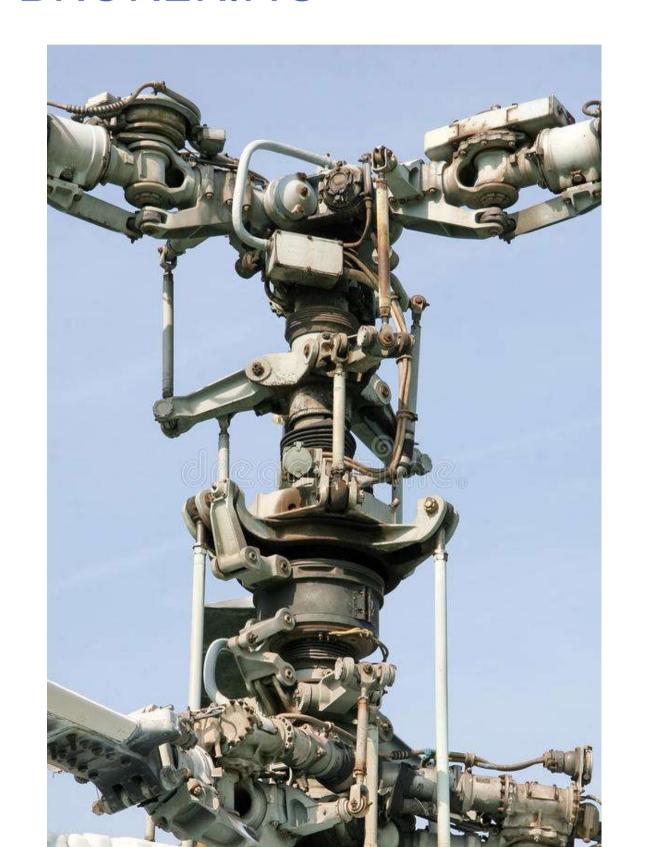
French manufacturers and SMEs in the aviation sector have already entrusted us to represent their interests outside of France.

We provide a sales interface as well as the entire chain of export formalities in order to allow our French customers to concentrate on their core business in France.





#### BROKERING



In function of the expectations of our French or international customers, we can offer spare parts at the best cost with the shortest lead time.

In function of the degree of control and traceability which our customers require, we have a large stock of new or used spare parts, suitably priced for every project.

Our technical and sales manager provide the most appropriate solutions corresponding to our customers' requirements for even the rarest of spare parts.



# COMMERCIAL AND TECHNICAL REPRESENTATION OF INTERNATIONAL

AVIATION COMPANIES IN FRANCE

We provide a sales interface and our import savoir-faire to European and international companies wishing to develop their activities in France. Moreover, we provide commercial, logistical and technical support to European and international companies.

We have storage facilities to simplify supply to your French customers. All our spare parts are configured and tracked in real time as well as being compliant with current regulations.

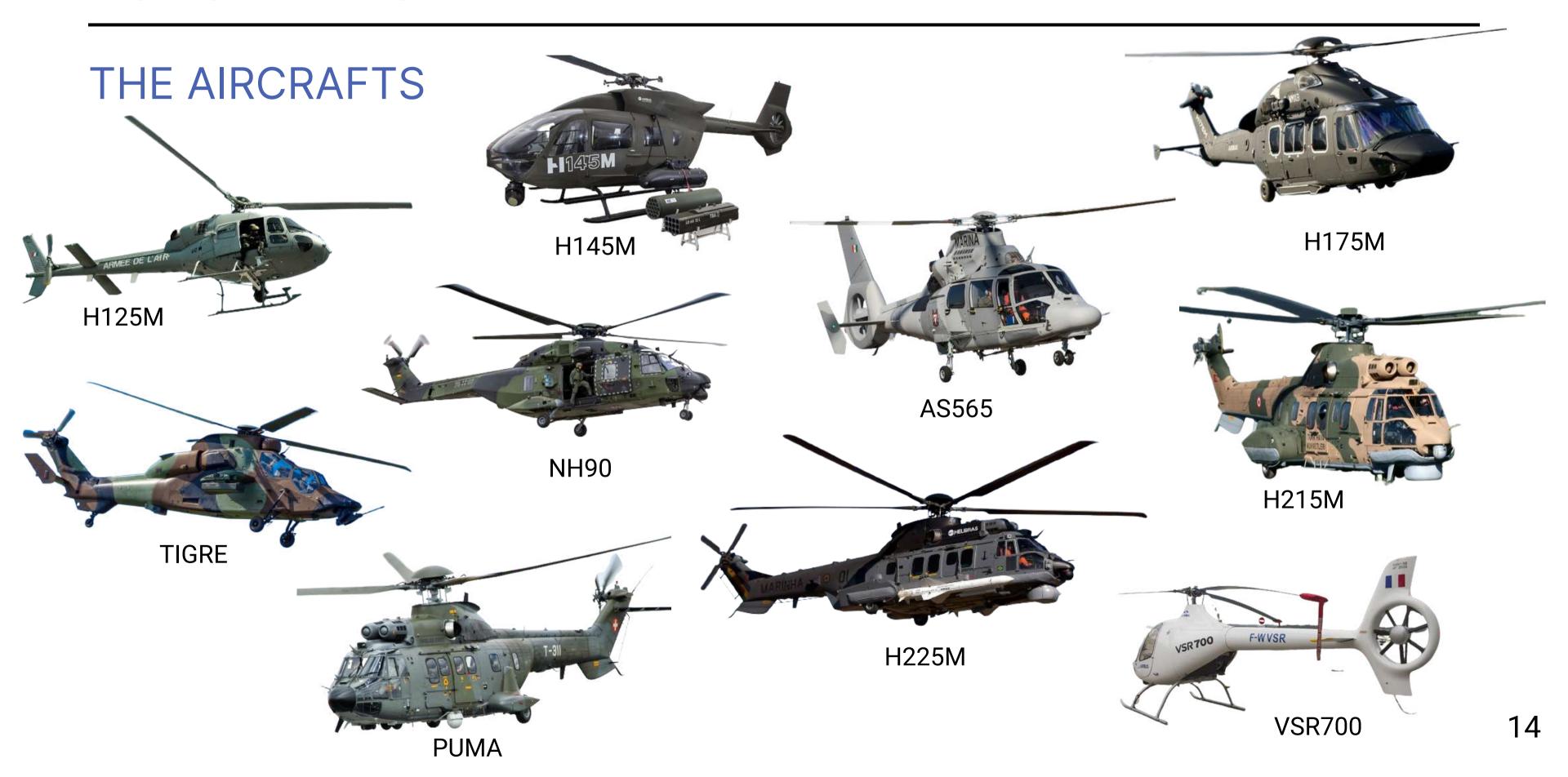
All these factor greatly reduce the lead time to reply to customer requests.











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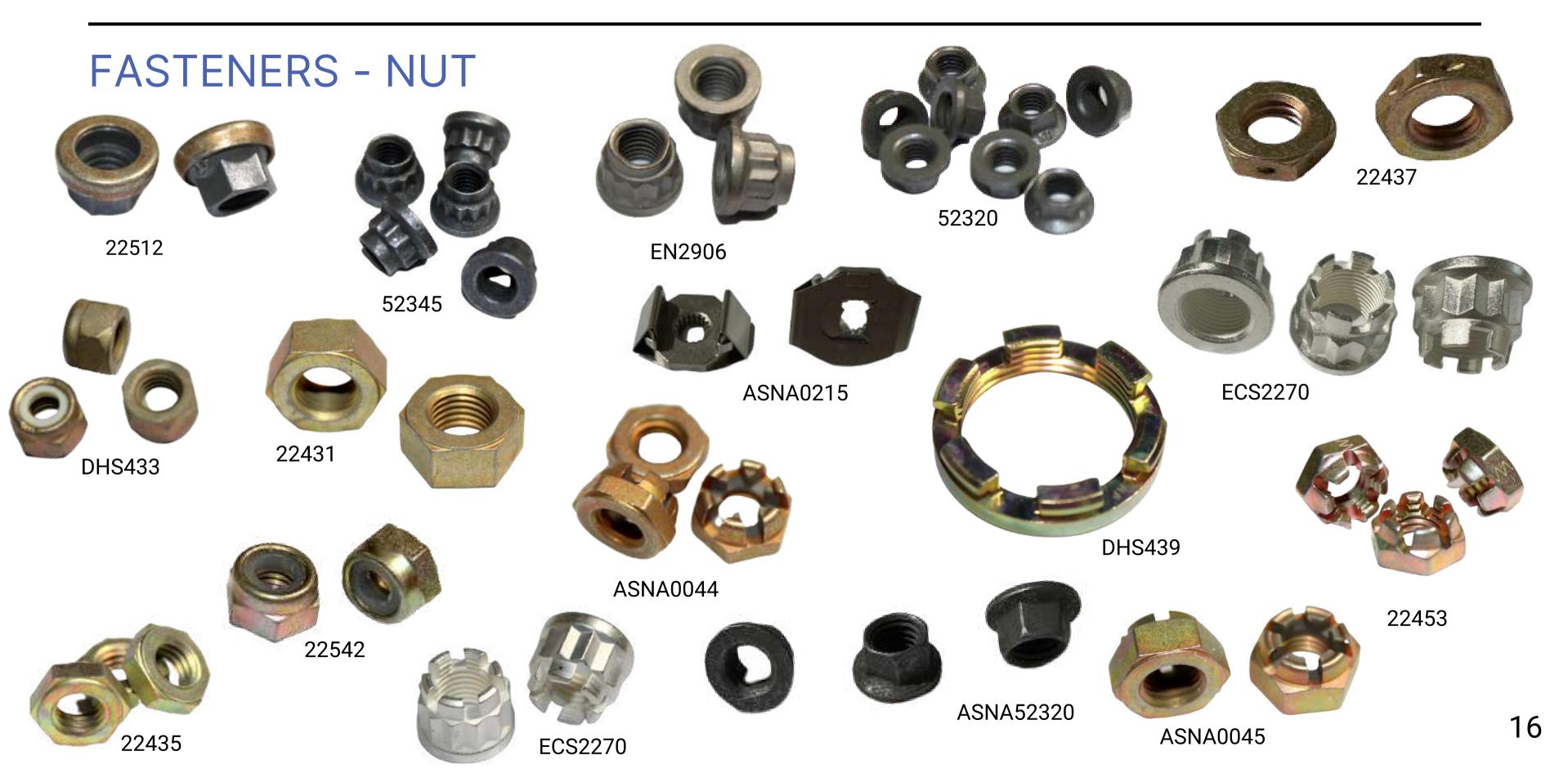


DHS411-101



ECS2365





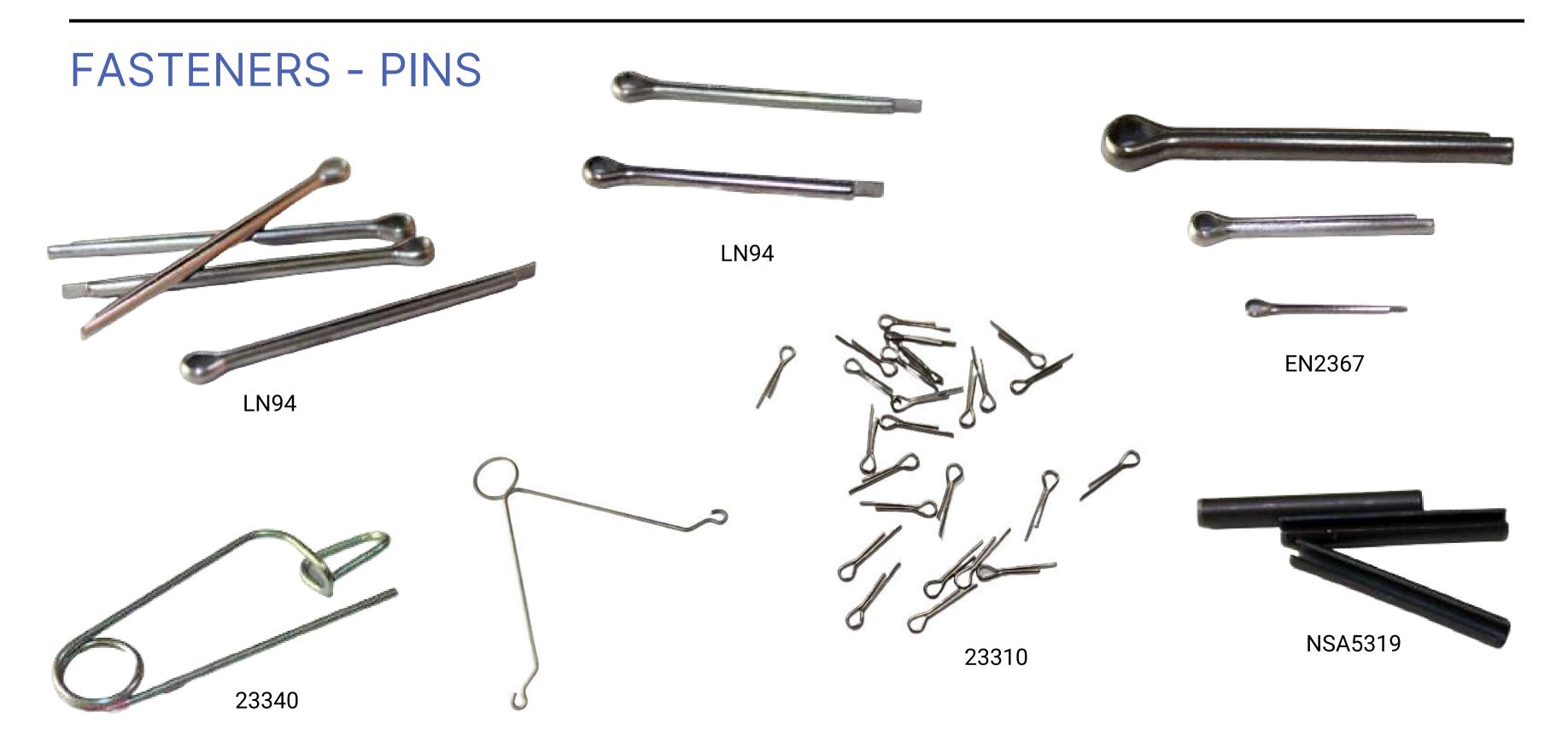














# SPRINGS / HELICOILS













# FASTENERS - INSERTS / SPACER / QUICK PIN RELEASE



DHS443-152





ZET250S









# LOCKS



D4-99-138-080AV



ASNA2154C02





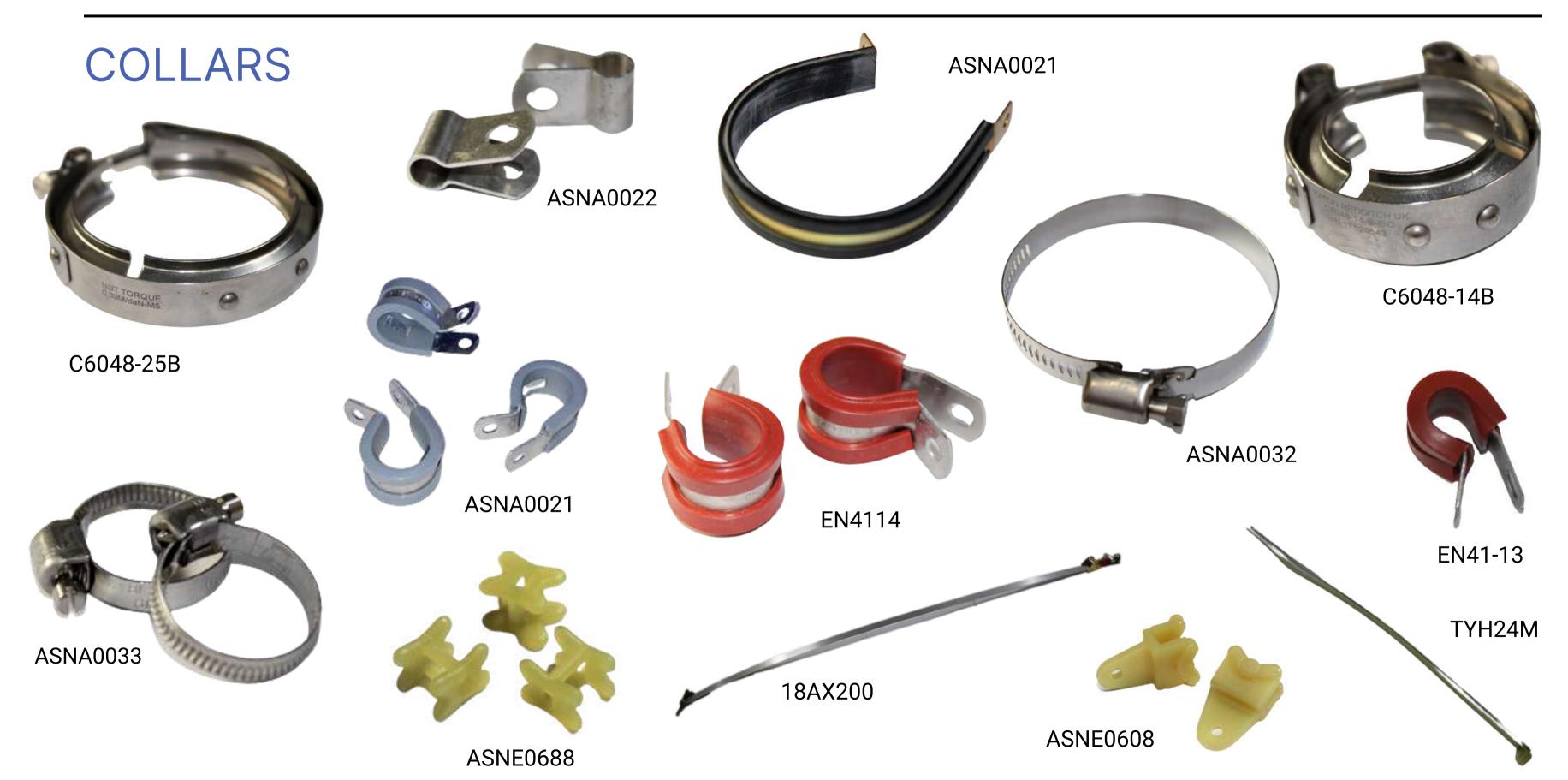
ASNA2154C01



#### **FASTENERS - RIVET**









# ELASTOMER / O-RING



529843

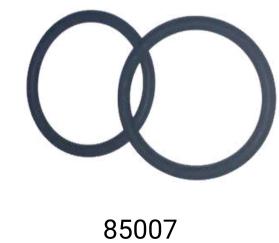




10X10-30SH











PS701-6006



# LAMPS









EN2240-307











# CONNECTICS



DHS711-713

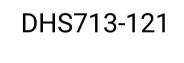














560UN01A01A5



5648AGK



# **FUSES**



ECS0856-08S









#### HYDRAULIC FITTINGS











84413-08







DHS613-591-42

DHS613-211



DHS613-512



# PLUGS







50509001



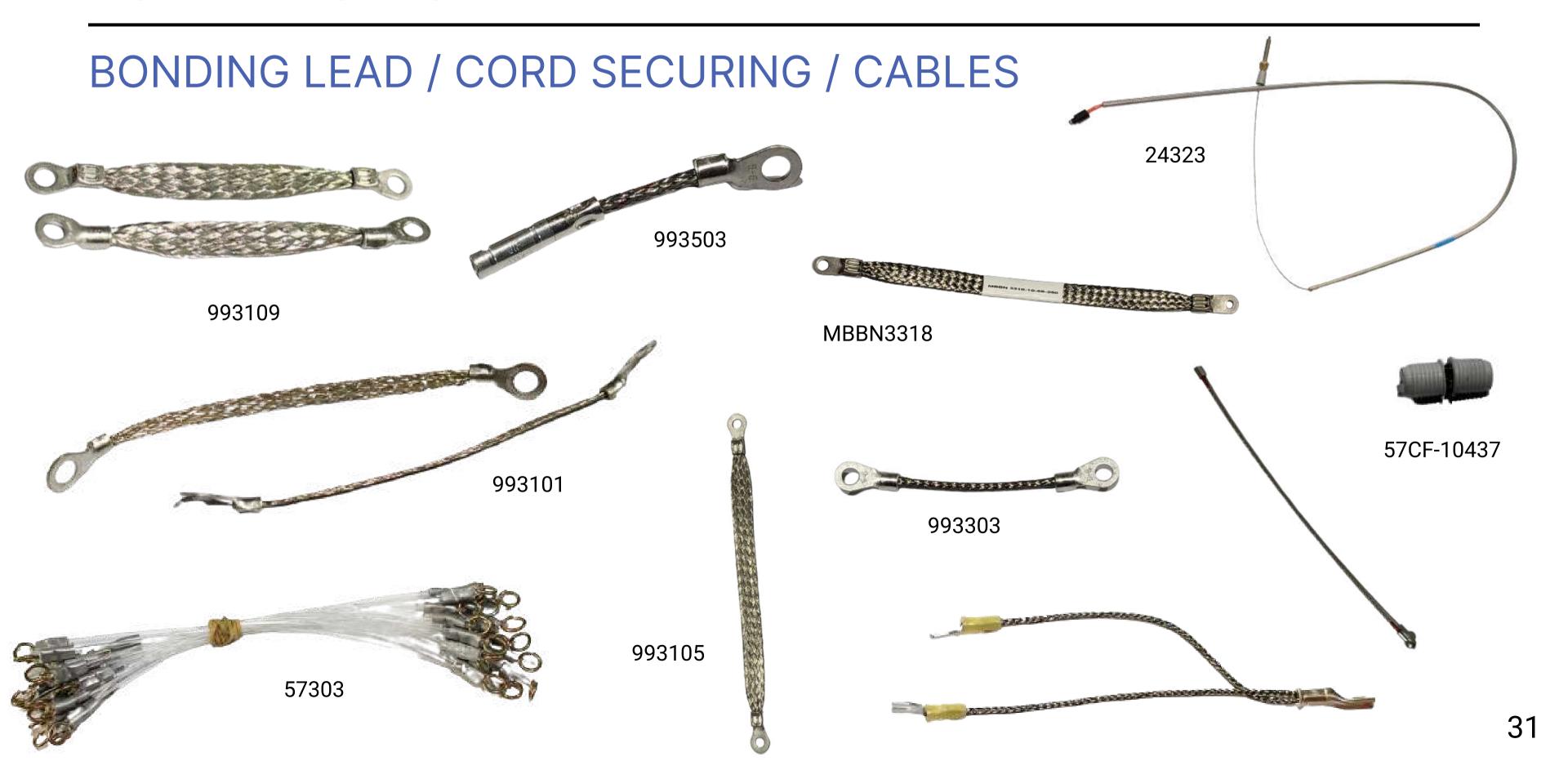
ES7349



32059001

6707708401







#### **WIRES**



EN3628-063



EN3628-100



EN3628-080



H201



EN3628-125







# BEARINGS / BALL JOINT STARFLEX





6481701

POSITION LIGHT / ANTI COLLISION LIGHT









356H2801



# STARTER / GENERATORS / ALTERNATORS



704A46101024 524-062



704A46101011 524-031



704A46101018 515-030



704A46220035 30030-2



EQUIPMENTS: AUTOPILOT COMPONENTS / AVIONICS / INSTRUMENTS /

ROTABLES AND SERVO ACTUATORS



**E31ABM1** 



704A46230006 F11RD4221



9599-607-14529





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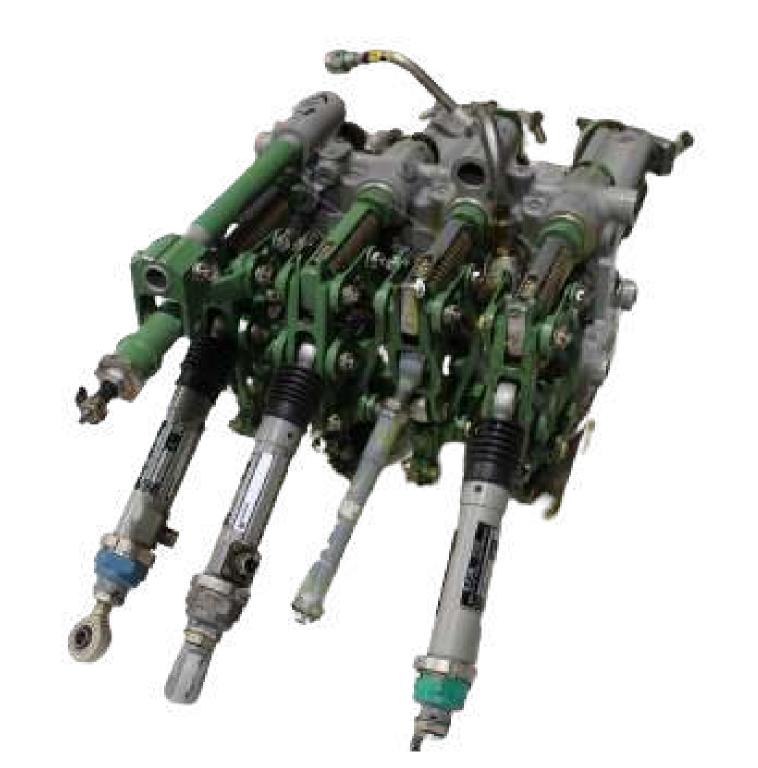


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